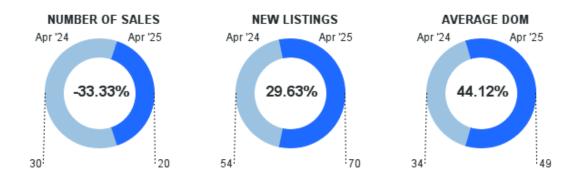
# WESTPORT | April 2025

REAL ESTATE SNAPSHOT - Change since this time last year Single Family Homes



24.66% 
MEDIAN SALES PRICE
SINGLE FAMILY HOMES

23.65% 

AVERAGE SALES PRICE SINGLE FAMILY HOMES

24.48% 
MEDIAN LIST PRICE (SOLD LISTINGS)
SINGLE FAMILY HOMES

23.85% 

AVERAGE LIST PRICE (SOLD LISTINGS)

SINGLE FAMILY HOMES

Apr '24

Apr '25

# AREA REPORT

#### **FULL MARKET SUMMARY**

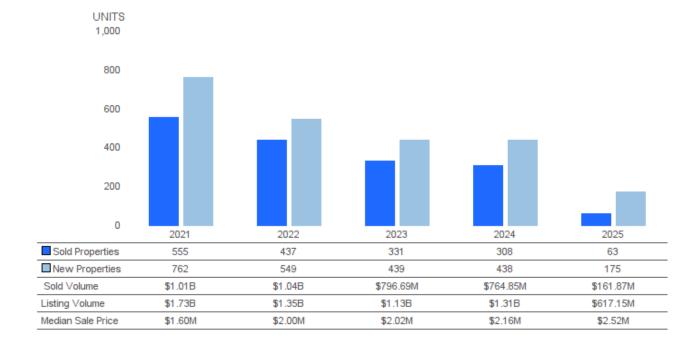
April 2025 | Single Family Homes 🕜

	Month to Date			Year to Date		
	April 2025	April 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	70	54	29.63% 📀	175	172	1.74% 📀
Sold Listings	20	30	-33.33% 🖤	63	75	-16% 🖤
Median List Price (Solds)	\$2,799,500	\$2,249,000	24.48% 📀	\$2,485,000	\$1,890,000	31.48% 💿
Median Sold Price	\$2,934,500	\$2,354,000	24.66% 📀	\$2,525,000	\$1,985,500	27.17% 🐠
Median Days on Market	16	17	-5.88% 🖤	15	26	-42.31% 🖤
Average List Price (Solds)	\$2,660,400	\$2,148,033	23.85% 📀	\$2,540,149	\$2,350,745	8.06% 📀
Average Sold Price	\$2,696,550	\$2,180,724	23.65% 🕥	\$2,569,409	\$2,356,423	9.04% 📀
Average Days on Market	49	34	44.12% 📀	44	50	-12% <equation-block></equation-block>
List/Sold Price Ratio	102.2%	101.4%	0.74% 📀	102%	101.2%	0.83% 💿

# **SOLD AND NEW PROPERTIES (UNITS)**

April 2025 | Single Family Homes 🕜

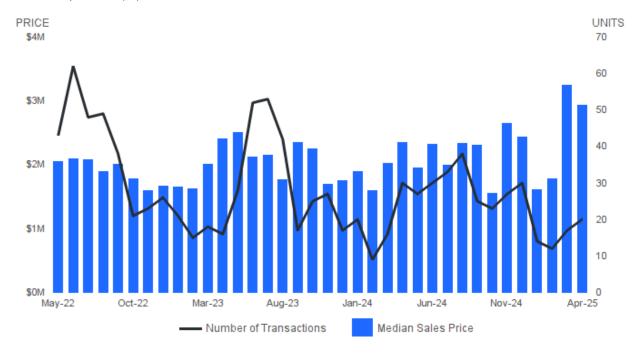
**Sold Properties** | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



#### MEDIAN SALES PRICE AND NUMBER OF SALES

April 2025 | Single Family Homes 🕜

**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



# **AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET**

April 2025 | Single Family Homes 🕜

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

April 2025 | Single Family Homes 🕜

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



#### **AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE**

April 2025 | Single Family Homes 🕜

Average Sales Price | Average sales price for all properties sold.

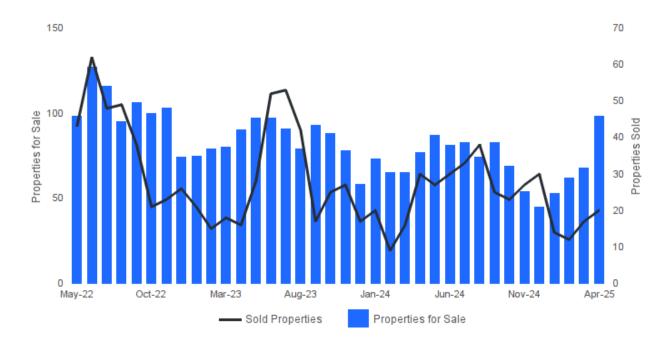
Properties for Sale | Number of properties listed for sale at the end of month.



#### PROPERTIES FOR SALE AND SOLD PROPERTIES

April 2025 | Single Family Homes 🕜

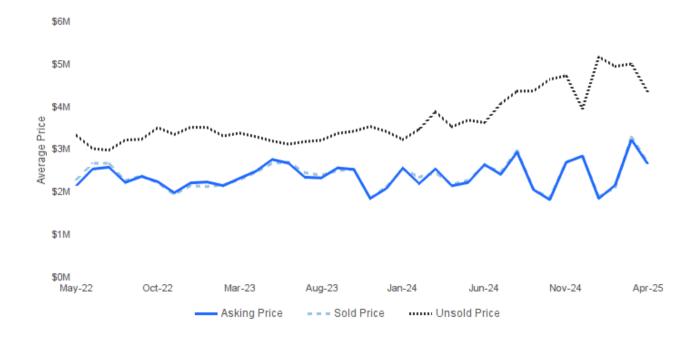
**Properties for Sale** | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



# **AVERAGE ASKING/SOLD/UNSOLD PRICE**

April 2025 | Single Family Homes 🕜

Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price

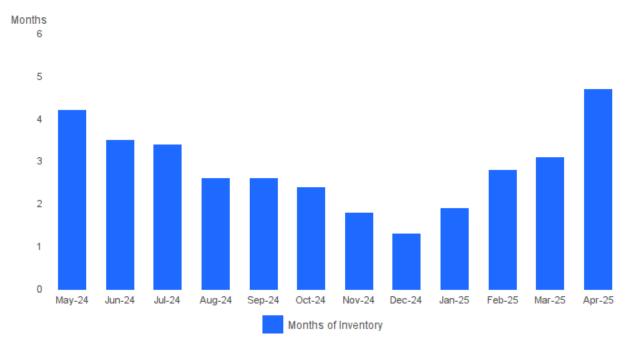


#### **ABSORPTION RATE**

April 2025 | Single Family Homes 🕜



Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



# **MONTHS SUPPLY OF INVENTORY**

April 2025 | Single Family Homes 🕜

**Months Supply of Inventory** | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

